

NGTS Recommended						
	Conference Station 8831	Midrange 8941	Midrange 8945	Midrange 8961	High-end 9951	High-end 9971
Purchase Price	\$544.05	\$165.75	\$204.75	\$234.00	\$300.30	\$378.30
<b>+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)</b>	\$204.40	\$43.80	\$43.80	\$58.40	\$87.60	\$109.50
<b>Total Purchase Price:</b>	<b>\$748.45</b>	<b>\$209.55</b>	<b>\$248.55</b>	<b>\$263.20</b>	<b>\$387.90</b>	<b>\$487.80</b>
<b>FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies</b>	<b>\$145.32</b>	<b>\$40.28</b>	<b>\$47.52</b>	<b>\$52.96</b>	<b>\$74.76</b>	<b>\$93.99</b>
Features						
Integral Switch	No	10/100	10/100/1000	10/100/1000	10/100/1000	10/100/1000
Display	255 x 128 monochrome	Digital, 16-bit graphical backlit 5"	Digital, 16-bit graphical backlit color, 5"	Digital, 24-bit graphical backlit color, 5"	Digital, 24-bit graphical backlit color, 5"	Digital, 24-bit graphical backlit color, 5.6"
700012909		No	No	No	No	Yes
Number of DN's supported	1	4	4	5	5	6
Programmable (line) keys	0	4	4	5-lighted	5-lighted	6-lighted
Programmable (soft) keys	4	4	4	4	4	4 via touchscreen
Speakerphone	Yes	Yes	Yes	Yes	Yes	Yes
Headset Port	No	Yes	Yes	Yes, High-definition voice support	Yes, High-definition voice support	Yes, High-definition voice support
High-definition voice	Yes	Yes	Yes	Yes	Yes	Yes
4- or 5-way Navigation cluster	No	No	No	Yes	Yes	Yes
Headset Hookswitch Control (aka Electronic Hookswitch EHS)	No	No	No	Planned 9.0(2) firmware	Planned 9.0(2) firmware	Planned 9.0(2) firmware
Extension Mobility	Yes	Yes	Yes	Yes	Yes	Yes
Supports Expansion Module	No	No	No	Supports 1	Supports 2	Supports 3
Unified Video Camera	No	Yes, Built-in	Yes, Built-in	No	Supported	Supported
Power budget	8W/10.6W	3.84W	6.49W	15.4W	15.4W	15.4W
IEEE PoE Classification	Class 3	Class 1	Class 2	Class 3	Class 4	Class 4
Power - other	May alternatively use power cube	Power cube 3, power injector	Power cube 3, power injector	Power cube 4, power injector	Power cube 4, power injector	Power cube 4, power injector

NGTS Recommended				
	High-End 9951 with Camera	High-End 9971 with Camera	Expansion Module CP-CKEM-C	Wireless 7525G-Ex
Purchase Price	\$384.15	\$462.15	\$183.30	\$370.50
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$87.60	\$109.50	\$29.20	\$105.85
<b>Total Purchase Price:</b>	<b>\$471.75</b>	<b>\$571.65</b>	<b>\$212.50</b>	<b>\$476.35</b>
<b>FMV Annual Lease Payment</b> (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies	<b>\$90.34</b>	<b>\$109.58</b>	<b>\$34.07</b>	<b>\$91.75</b>
<b>Features</b>				
Integral Switch	10/100/1000	10/100/1000	N/A	N/A
Display	Digital, 24-bit graphical backlit color, 5"	Digital, 24-bit graphical backlit color, 5.6"	4.3 Graphical color display, 16-bit 480 x272 pixel, backlit	Digital, 16-bit graphical backlit color, 2"
700012909	No	Yes	Physical Buttons	No
Number of DN's supported	5	6	36 Lines	6
Programmable (line) keys	5-lighted	6-lighted	18	N/A
Programmable (soft) keys	4	4 via touchscreen	N/A	2
Speakerphone	Yes	Yes	N/A	Yes
Headset Port	Yes, High-definition voice support	Yes, High-definition voice support	N/A	Yes
High-definition voice	Yes	Yes	N/A	Yes
4- or 5-way Navigation cluster	Yes	Yes	N/A	Yes
Headset Hookswitch Control (aka Electronic Hookswitch EHS)	Planned 9.0(2) firmware	Planned 9.0(2) firmware	N/A	Bluetooth 2.0 Handsfree
Extension Mobility	Yes	Yes	N/A	Yes
Supports Expansion Module	Supports 2	Supports 3	N/A	No
Unified Video Camera	Yes	Yes	N/A	No
Power budget	15.4W	15.4W	The 802.3AF power, module requires cube power (4)	N/A
IEEE PoE Classification	Class 4	Class 4	Class 3	N/A
Power - Other	Power cube 4, power injector	Power cube 4, power injector	Power cube 4, power injector	Standard or Extended battery

Figure 1. Cisco Unified Wireless IP Phone 7925G



**7925 G**  
**Total Price**  
**\$263.25**  
+ 5 Year Smartnet (\$87.60)  
**Refer to Page 5**

NGTS Recommended			
	Basic 7821	Basic 7841	Basic 7861
Purchase Price	\$99.45	\$142.35	\$154.05
<b>+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)</b>	\$39.50	\$39.50	\$39.50
<b>Total Purchase Price:</b>	<b>\$138.95</b>	<b>\$181.85</b>	<b>\$193.55</b>
<b>FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies</b>	<b>\$27.02</b>	<b>\$35.00</b>	<b>\$37.17</b>
<b>Features</b>			
Integral Switch	10/100	10/100/1000	10/100
Display	396 x 162 pixel (3.5 in. / 89 mm)	396 x 162 pixel (3.5 in. / 89 mm)	396 x 162 pixel (3.5 in. / 89 mm)
Touchscreen	No	No	No
Number of DN's supported	1	1	2
Programmable (line) keys	2	4	16
Programmable (soft) keys	4	4	4
Speakerphone	Yes	Yes	Yes
Headset Port	Yes	Yes	Yes
High-definition voice	Yes	Yes	Yes
4- or 5-way Navigation cluster	No	No	No
Headset Hookswitch Control (aka Electronic Hookswitch EHS)	Yes	Yes	Yes
Extension Mobility	No	No	No
Supports Expansion Module	No	No	No
Unified Video Camera	No	No	No
Power budget	3.84W	3.84W	3.84W
IEEE PoE Classification	Class 1	Class 1	Class 1
Power - Other	Power Cube 3, Power Injector	Power Cube 3, Power Injector	Power Cube 3, Power Injector

NGTS Recommended						
	DX650	SX20, 4x Zoom	SX20, 12x Zoom	EX60	EX90	EX90, w Multiway
Purchase Price	\$661.05	\$5,178.00	\$5,939.70	\$3,498.30	\$7,164.30	\$8,451.30
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$310.25	\$3,252.15	\$3,909.15	\$2,945.55	\$4,226.70	\$4,226.70
<b>Total Purchase Price:</b>	<b>\$971.30</b>	<b>\$8,430.15</b>	<b>\$9,848.85</b>	<b>\$6,443.85</b>	<b>\$11,391.00</b>	<b>\$12,678.00</b>
<b>FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies</b>	<b>\$195.80</b>	<b>\$1,711.44</b>	<b>\$2,001.83</b>	<b>\$1,318.13</b>	<b>\$2,308.91</b>	<b>\$2,559.45</b>
Features						
Display	(17.78 cm) diagonally; 6.05 in. (15.36 cm) horizontally; and 3.43 in. (9.00 cm)	Support for 1080p60, Dual Screen	Support for 1080p60, Dual Screen	21.5-in. LCD monitor with LED, Dual Display	24-in. LCD monitor, Dual display	24-in. LCD monitor, Dual display
700012909	supports enhanced wideband audio (using the G.722 or iSAC codecs) through the handset, headset, and speakerphone; it is TIA-920-compliant	1/2 Microphones	1/2 Microphones	Two stereo front speakers • Integrated full-range microphone	Two stereo front speakers • Integrated full-range microphone	Two stereo front speakers • Integrated full-range microphone
Video	H.264 and AVC (H.264/MPEG-4 Part 10 Advanced Video Coding)	4x Zoom	12x Zoom	Cisco TelePresence PrecisionHD design • Resolutions: 1080p30 and 720p60	Cisco TelePresence PrecisionHD design • Resolutions: 1080p30 and 720p60	Cisco TelePresence PrecisionHD design • Resolutions: 1080p30 and 720p60
Premium Resolution		Included	Included	N/A	Yes	Yes
Bluetooth	• Bluetooth 3.0 Enhanced Data Rate (EDR) Class 2 technology (up to 30-ft [10m] range)	N/A	N/A	Yes	Yes	Yes
Multiway	N/A	4-Way	4-Way	N/A	No	Included
Power	POE Capable	Separate	Separate	Separate	Separate	Separate
Slots	HDMI type A port • One Micro-B USB port	HDMI, USB, VGA, 1/8 Audio	HDMI, USB, VGA, 1/8 Audio	One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset	HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset	HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset
Control	Capacitive touchscreen includes support for various multitouch gesture commands to interact with contacts, collaboration applications, voice and video calling, and third-party applications.	Remote or Panel	Remote or Panel	Cisco TelePresence Touch 8	Cisco TelePresence Touch 8	Cisco TelePresence Touch 8
Stand	N/A	N/A	N/A	N/A	N/A	N/A

NGTS Recommended						
	SX10	MX200 Stand	MX200 Wheels	MX300 Stand	MX300 Wheels	SX80 / 4X Camera
Purchase Price	\$1,909.49	\$8,268.00	\$8,268.00	\$12,621.00	\$12,621.00	\$10,525.71
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$1,168.00	\$5,880.15	\$5,880.15	\$7,851.15	\$7,851.15	\$7,194.15
<b>Total Purchase Price:</b>	<b>\$3,077.49</b>	<b>\$14,148.15</b>	<b>\$14,148.15</b>	<b>\$20,472.15</b>	<b>\$20,472.15</b>	<b>\$17,719.86</b>
<b>FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies</b>	<b>\$624.36</b>	<b>\$2,881.41</b>	<b>\$2,881.41</b>	<b>\$4,155.13</b>	<b>\$4,155.13</b>	<b>\$3,605.13</b>
Features						
Display	1080p30/WXGAp	42in LED	42in LED	55in LED	55in LED	H.264 and H.265 at 1080
700012909	Built in Microphone	Built in Speakers	Built in Speakers	Built in Speakers	Built in Speakers	8 mic ports
Video	Support for 1080p30, 5x zoom	83HFOV, 5x Zoom	83HFOV, 5x Zoom	72HFOV, 8x Zoom	72HFOV, 8x Zoom	5 Video in / 3 Video out
Premium Resolution	Included	Included	Included	Included	Included	N/A
Bluetooth	N/A	N/A	N/A	N/A	N/A	N/A
Multiway	N/A	Included	Included	Included	Included	Included
Power	POE Capable	Separate	Separate	Separate	Separate	Separate
Slots	HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset	HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset	HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset	HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset	HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset	8 audio / 8 Video
Control	Remote and Touch Screen	Touch Screen	Touch Screen	Touch Screen	Touch Screen	Touch Screen
Stand	N/A	Floor Stand	Wheel Base	Floor Stand	Wheel Base	N/A

NGTS Recommended				
	SX80 / Precision 60	SX80 / Speaker Track	MX700 Single Cam	MX800 Single Cam
Purchase Price	\$11,695.71	\$13,879.71	\$21,212.10	\$21,212.10
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$8,179.65	\$10,019.25	\$16,392.15	\$16,392.15
<b>Total Purchase Price:</b>	<b>\$19,875.36</b>	<b>\$23,898.96</b>	<b>\$37,604.25</b>	<b>\$37,604.25</b>
<b>FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies</b>	<b>\$4,046.06</b>	<b>\$4,869.12</b>	<b>\$7,674.98</b>	<b>\$7,674.98</b>
Features				
Display	H.264 and H.265 at 1080	H.264 and H.265 at 1080	Dual 55	Single 70
700012909	8 mic ports	8 mic ports	Up to 8 External Mics	Up to 8 External Mics
Video	5 Video in / 3 Video out	5 Video in / 3 Video out	Single 10x Optical	Single 10x Optical
Premium Resolution	N/A	N/A	Included	Included
Bluetooth	N/A	N/A	N/A	N/A
Multiway	Included	Included	Included	Included
Power	Separate	Separate	Separate	Separate
Slots	8 audio / 8 Video	8 audio / 8 Video	HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset	HDMI, One 3.5-mm line-in jack for PC or other audio source • Two 3.5-mm jack for headset
Control	Touch Screen	Touch Screen	Touch Screen	Touch Screen
Stand	N/A	N/A	Floor Stand	Floor Stand

NGTS Recommended				License Only		
	Polycom Group 500	Polycom Group 300	Polycom Touch Control	Group Series Lync Interop License	Polycom CX5100	Polycom CX5500
Purchase Price	\$5,149.00	\$2,210.00	\$962.41	\$768.00	\$4,995.00	\$5,524.00
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$3,439.00	\$1,145.38	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Purchase Price:</b>	<b>\$8,588.00</b>	<b>\$3,355.38</b>	<b>\$962.41</b>	<b>\$768.00</b>	<b>\$4,995.00</b>	<b>\$5,524.00</b>
<b>FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies</b>	<b>\$1,748.38</b>	<b>\$677.97</b>	<b>\$187.35</b>	<b>\$166.11</b>	<b>\$972.38</b>	<b>\$1,075.36</b>
<b>Features</b>						
Display	N/A	Support for 1080p60, Dual Screen	For Group 300 or 500	For Group 300 or 500	USB Only Solution / Utilizes Lync	USB with Lync AND Video Conferencing with NGTS
700012909	Polycom Stereo Sound	Polycom Stereo Sound	N/A	N/A	6 meter mic range	6 meter mic range
Video	1080p60	1080p60			360deg HD1080p	360deg HD1080p
Premium Resolution	Available	Available	N/A	N/A	N/A	N/A
Bluetooth	N/A	N/A			N/A	N/A
Multiway	Available	Available	N/A	N/A	N/A	N/A
Power		Separate			USB	USB
Slots	Multiple	Multiple	N/A	N/A	USB	USB
Control	Remote / Touch Available	Remote / Touch Available			N/A	N/A
Stand	N/A	N/A	N/A	N/A	N/A	N/A

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
CP-3905=	Cisco Unified SIP Phone 3905, Charcoal, Standard Headset	\$38.61	\$36.50	\$75.11	\$15.05
CP-8831-K9=	Cisco Unified IP Conference Phone 8831 Base & Controller	\$544.05	\$204.40	\$748.45	\$145.32
<b>Conference Accessories</b>					
CP-MIC-WIRED-S=	Wired Microphone Accessories for 8831 Conference Phone	\$136.50	0	\$136.50	\$25.37
CP-8831-DC-CBL=	Cisco 8831 Daisy Chain Cable	\$78.00	0	\$78.00	\$14.50
<b>69xx Series Phone Accessories – Basic</b>					
<b>CP-6901-C-K9=</b>	Cisco UC Phone 6901, Charcoal, Standard handset	\$42.90	\$29.20	\$72.10	\$14.29
<b>88xx Series Cisco IP Phones</b>					
CP-8811-K9	Cisco IP Phone 8811 Series	\$173.55	\$58.40	\$231.95	\$44.88
CP-8841-K9	Cisco IP Phone 8841 Series	\$193.05	\$62.05	\$255.10	\$49.30
CP-8851-K9	Cisco IP Phone 8851 Series	\$232.05	\$73.00	\$305.05	\$58.92
CP-8861-K9	Cisco IP Phone 8861 Series	\$271.05	\$87.60	\$358.65	\$69.32
<b>89xx / 99xx Series Accessories – Midrange or High-End</b>					
<b>CP-8941-K9=</b>	Cisco Unified Phone 8941, Phantom Grey, Standard Handset	\$165.75	\$43.80	\$209.55	\$40.28
<b>CP-8945-K9=</b>	Cisco Unified Phone 8945, Phantom Grey, Standard Handset	\$204.75	\$43.80	\$248.55	\$47.52
<b>CP-8961-C-K9=</b>	Cisco UC phone 8961, Charcoal, Standard Handset	\$234.00	\$58.40	\$292.40	\$56.12
<b>CP-9951-C-K9=</b>	Cisco UC Phone 9951, Charcoal, Standard Handset	\$300.30	\$87.60	\$387.90	\$74.76
<b>CP-9951-C-CAM-K9=</b>	Cisco UC Phone 9951, Charcoal, Std Hndst with Camera	\$384.15	\$87.60	\$471.75	\$90.34

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>CP-9971-C-K9=</b>	Cisco UC Phone 9971, Charcoal, Standard Handset	\$378.30	\$109.50	\$487.80	\$93.99
<b>CP-9971-C-CAM-K9=</b>	Cisco UC Phone 9971, Charcoal, Std Handset with Camera	\$462.15	\$109.50	\$571.65	\$109.58
CP-89/9900-HS-C=	Spare Handset for 8900 or 9900 Series, Charcoal, Standard	\$9.75	-	\$9.75	\$1.81
CP-89/9900-HS-CL=	Spare Handset for 8900 or 9900 Series, Charcoal, Slimline	\$9.75	-	\$9.75	\$1.81
CP-89/9900-LK-K-C=	Locking Wallmount Kit for 8900 or 9900 with KEM Charcoal	\$37.05	-	\$37.05	\$6.89
CP-89/9900-LWMK-C=	Locking Wallmount Kit for 8900 and 9900 Series, Charcoal	\$29.25	-	\$29.25	\$5.45
CP-894X-FS=	Replacement Footstand for 8941 and 8945 Series IP Phones	\$11.70	-	\$11.70	\$2.17
CP-CKEM-C=	Cisco Unified IP Color Key Expansion Module, Charcoal	\$183.30	\$29.20	\$212.50	\$34.07
700012909	Handset for 8941,8945, Cius Phones, Slimline, Phantom Grey	\$9.75	-	\$9.75	\$1.81
CP-HANDSET-STD-C=	Handset for 8941,8945, Cius Phones, Standard, Phantom Grey	\$9.75	-	\$9.75	\$1.81
CP-HS-CORD-C-EN40=	ENHANCED CHARCOAL GREY HANDSET CORD 40 PACK	\$312.00	-	\$312.00	\$57.99
CP-CAM-C=	Cisco IP Camera for 9900 series phone, Charcoal Gray	\$93.60	-	\$93.60	\$17.40
CP-HS-CORD-C=	Spare Handset Cord for 89XX and 99XX, Charcoal	\$5.85	-	\$5.85	\$1.09
<b>7925 Wireless Phones – Wireless</b>					
CP-7925G-A-K9=	Cisco 7925G FCC; Battery/Power Supply Not Included	\$263.25	\$94.90	\$358.15	\$69.46
CP-7925G-EX-K9=	Cisco Unified Wireless IP Phone 7925G-EX, World Mode (Rugged Model)	\$370.50	\$113.15	\$483.65	\$93.33

Product Number	Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>Wireless Accessories – Wireless</b>					
CP-BATT-7925G-EXT=	Cisco 7925G Battery, Extended	\$37.05	-	\$37.05	\$6.89
CP-BATT-7925G-STD=	Cisco 7925G Battery, Standard	\$29.25	-	\$29.25	\$5.44
CP-CAB-USB-7925G=	Cisco 7925G USB Cable	\$7.80	-	\$7.80	\$1.45
CP-CASE-7925G=	Cisco 7925G Leather Carry Case	\$19.50	-	\$19.50	\$3.62
CP-CASE-7926G=	Cisco 7926G Leather Carry Case	\$19.50	-	\$19.50	\$3.62
CP-CLIP-7925-CASE=	Cisco 7925 Belt Clip Spare For Full Cover Carry Case, 30 pcs	\$39.00	-	\$39.00	\$7.25
CP-DSKCH-7925G-BUN	Cisco 7925G Desk Top Charger, Power Supply, AC Power Cord	\$74.10	\$32.85	\$106.95	\$20.88
700012909	Cisco 7925G Belt Holster	\$13.65	-	\$13.65	\$2.54
CP-HOLSTER-7926G=	Cisco 7926G Belt Holster	\$13.65	-	\$13.65	\$2.54
CP-MCHGR-7925G-BUN	Cisco 7925G Multi-Charger, Power Supply, AC Power Cord	\$243.75	\$29.20	\$272.95	\$51.62
CP-PWR-7925G-NA=	Cisco 7925G Power Supply for North America	\$17.55	-	\$17.55	\$3.26
<b>Miscellaneous Items</b>					
CP-ICON-HS-C-NA=	Jawbone ICON for Cisco Headset, Charcoal, N. America Power	\$126.75	-	\$126.75	\$23.56
CP-PWR-CUBE-4=	IP Phone power transformer for the 89/9900 phone series	\$25.35	-	\$25.35	\$4.71
CP-PWR-CUBE-3=	IP Phone power transformer for the 69/7900 phone series	\$17.55	-	\$17.55	\$3.26
CP-PWR-CORD-NA=	Standard 3-prong electric power cable	\$3.90	-	\$3.90	\$0.72

**Important Notes:**

- **There is a minimum \$20,000.00 business value required for Lease equipment.**
- **The Discounted Smartnet Annual Price is calculated on a 5-year discount.**
- **For every power cube (AC adapter) add the power cord (CP-PWR-CORD-NA=). The desktop or laptop spare power cords can substitute for this item.**

Product Number	Smartnet Number & Description	1 Year Smartnet Purchase Price
<b>1 Year Smartnet (Maintenance) Coverage (for leasing purposes only)</b>		
CP-8941-K9=	CON-SNT-CP8941K9 SMARTNET 8X5XNBD Cisco Unified Phone 8941, Phantom Grey	\$9.84
700012909	CON-SNT-CP8945K9 SMARTNET 8X5XNBD Cisco Unified Phone 8945, Phantom Grey	\$9.84
CP-8961-C-K9=	CON-SNT-CP8961K9 SMARTNET 8X5XNBD Cisco Unified IP Endpoint	\$13.12
CP-9951-C-K9=	CON-SNT-CP995111 SMARTNET 8X5XNBD Cisco Unified IP Endpoint 9951, Charcoal.	\$19.68
CP-9951-C-CAM-K9=	CON-SNT-9951CSTD SMARTNET 8X5XNBD Cisco Unified IP Phone 9951, Charcoal, S.	\$19.68
CP-9971-C-K9=	CON-SNT-CP9971CK SMARTNET 8X5XNBD Cisco Unified IP Endpoint.	\$24.60
CP-9971-C-CAM-K9=	CON-SNT-9971CSTD SMARTNET 8X5XNBD Cisco Unified IP Phone 9971, Charcoal, S.	\$24.60
CP-CKEM-C=	CON-SNT-CPCKEMC1 SMARTNET 8X5XNBD Cisco Unified IP Color Key.	\$6.56
CP-7925G-A-K9=	CON-SNT-7925G1K SMARTNET 8X5XNBD Cisco 7925G FCC; CM/CME UL Req'd; Battery.	\$21.32
CP-7925G-EX-K9=	CON-SNT-CP7925EX SMARTNET 8X5XNBD Cisco Unified Wireless IP Phone 7925G-EX.	\$25.42
8831 Conference Station Phone CP-8831=	CON-SNT-CP8831 SMARTNET 8X5XNBD Cisco IP Conference Station 8831 Global	\$45.92

NGTS Recommended SIP Options					
	Acme 3820 250 Users	Singlewire Informacast Paging Gateway			
Purchase Price	\$24,141.00	\$477.00			
+ 1 Year Net-Gold Maintenance Cost	\$9,002.50	N/A			
<b>Total Purchase Price:</b>	<b>\$33,143.50</b>	<b>\$477.00</b>			
<b>FMV Annual Lease Payment (Includes: 1 Yr Net-Gold/Smartnet Maintenance) * lease payment only applies to State of Ohio agencies</b>	<b>\$6,814.07</b>	<b>\$96.16</b>			
<b>Features</b>					
Product Information	<ul style="list-style-type: none"> <li>• Multi-processor architecture</li> <li>• Basic &amp; advanced function NIUs</li> <li>• Supports up to 8,000 signaled sessions</li> <li>• High availability, redundant components</li> <li>• NEBS compliant</li> <li>• FIPS 140-2 certification</li> </ul> <p>Includes hardware acceleration options for encryption, transcoding and QoS measurement.</p>	Gateway appliance that enables Informacast messages to be transported across the WAN and delivered as Multicast to LAN			
IP hard phones register to the gateway.	N/A	N/A			
700012909	N/A	N/A			
If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of limited access to features of the Communication Manager software.	N/A	N/A			
Gateway Connectivity	N/A	N/A			

Product	Product Description	Purchase Price	1 Year Net-Gold Maintenance Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>SIP Managed Service Hardware Options</b>					
<b>ACME 3840 – 250 Users</b>					
<b>NNSD3820-250</b>	Net-Net 3820 SD, up to 250 sessions	\$21,939.00	\$9,002.50	<b>\$33,143.50</b>	<b>\$6,814.07</b>
SB3800-BASE-ESA	Net-Net 3800 Enterprise Software application, lawful				
NN-UP-PS-AC	300 watt AC power supply				
NN3820-PS-AC	AC Power option (single supply)	\$622.00			
NN-ND-M4	NIU W/4 10/100/100 ETHERNET				
NN3800-CAB-AC	AC power cord, C-13 socket to NEMA 5-15P plug for 5-15 recep				
700012909	Add 250 sessions of (1) core feature group item. Must specify	\$1,580.00			
FG-COR-LB	LOAD BALANCING FEATURE GROUP				
FG-COR-RIG	ROUTING FEATURE GROUP				
NN-3800-BR19	Mounting brackets for front/ rear or center mount 19"wide ra				
FG-BASE-PROT-ESA	SIP and H. 323 Base				
SER-GOLDAP-PCT	Net-Gold service plan (Tier 1 thru Tier 4 Services for End User)				

NGTS Recommended Survivability Options					
	Cisco 2911 50 Users Small Site	Cisco 2951 250 Users Medium Site	Cisco 3925E 1,350 Users Large Site	Cisco 3945E 1,500 Users Enterprise Site	Cisco 3925E with UCS C220 1,501+ Users Enterprise Plus Site
Purchase Price	\$4,514.25	\$9,330.75	\$23,791.95	\$26,022.75	\$11,339.25
+ 5 Year Smartnet Coverage Maintenance Cost (for leasing purposes only)	\$1,606.00	\$3,504.00	\$5,292.50	\$6,478.75	\$5,292.50
<b>Total Purchase Price:</b>	<b>\$6,120.25</b>	<b>\$12,834.75</b>	<b>\$29,084.45</b>	<b>\$32,501.50</b>	<b>\$16,631.75</b>
<b>FMV Annual Lease Payment (Includes: 5 Yr Smartnet Maintenance) * lease payment only applies to State of Ohio agencies</b>	<b>\$1,257.44</b>	<b>\$2,639.00</b>	<b>\$5,941.23</b>	<b>\$6,647.54</b>	<b>\$3,430.76</b>
<b>Features</b>					
Product Information	Based on the Cisco 2911 voice gateway	Based on the Cisco 2951 voice gateway	Based on the Cisco 3925E voice gateway	Based on the Cisco 3945E voice gateway	Based on the Cisco 3925E voice gateway and a Cisco 7835 Communications Manager Subscriber
IP hard phones register to the gateway.	Yes	Yes	Yes	Yes	IP hard phones register to the Communications Manager.
700012909	Yes	Yes	Yes	Yes	Yes
If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of limited access to features of the Communication Manager software.	Yes	Yes	Yes	Yes	If the OARnet network fails the Subscriber becomes active, controlling the gateway and local IP hard phones with retention of full access to all features (including mobility) of the Communication Manager software.
Gateway Connectivity	<b>Interfaces:</b> (2) T1 Interfaces and a 4 port FXO.	<b>Interfaces:</b> (2) T1 Interfaces and a 4 port FXO.	<b>Interfaces:</b> (2) T1 Interfaces and a 4 port FXO.	<b>Interfaces:</b> (4) T1 Interfaces	<b>Interfaces:</b> (4) T1 Interfaces

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>Survivability Managed Service Hardware Options</b>					
<b>Small Site – 50 Users</b>					
<b>C2911-CME-SRST/K9</b>	<b>2911 UC Bundle w/PVDM3-16 FL-CME-SRST-25 UC License PAK</b>	\$4,514.25	\$1,606.00	\$6,120.25	\$1,257.44
CON-SNT-2911CMST	SMARTNET 8X5XNBD 2911 Voice Bundle w/ UC License PAK				
SL-29-UC-K9	Unified Communication License for Cisco 2901-2951				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
PWR-2911-AC	Cisco 2911 AC Power Supply				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
700012909	Communication Manager Express or SRST - 25 seat license				
SL-29-IPB-K9	IP Base License for Cisco 2901-2951				
S29UK9-15104M	Cisco 2901-2921 IOS UNIVERSAL				
VWIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)				
PVDM3-16U64	PVDM3 16-channel to 64-channel factory upgrade				
FL-SRST	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
MEM-2900-512U2.5GB	512MB to 2.5GB DRAM Upgrade (2GB+512MB) for Cisco 2901-2921				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>Survivability Managed Service Hardware Options</b>					
<b>Medium Site – 250 Users</b>					
<b>C2951-CME-SRST/K9</b>	<b>2951 UC Bundle w/ PVDM3-32 FL-CME-SRST-25 UC License PAK</b>	\$9,330.75	\$3,504.00	<b>\$12,834.75</b>	<b>\$2,639.00</b>
CON-SNT-2951CMST	SMARTNET 8X5XNBD 2951 Voice Bundle w/ UC License PAK				
S2951UK9-15104M	Cisco 2951 IOS UNIVERSAL				
VVIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)				
PVDM3-32U128	PVDM3 32-channel to 128-channel factory upgrade				
700012909	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
MEM-2951-512U4GB	512MB to 4GB DRAM Upgrade (2 2GB DIMM) for Cisco 2951 ISR				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
PWR-2921-51-AC	Cisco 2921/2951 AC Power Supply				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
SL-29-UC-K9	Unified Communication License for Cisco 2901-2951				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
SL-29-IPB-K9	IP Base License for Cisco 2901-2951				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>Survivability Managed Service Hardware Options</b>					
<b>Large Site – 1350 Users</b>					
<b>C3925E-CME-SRST/K9</b>	<b>3925E UC Bundle w/ PVDM3-64 FL-CME-SRST-25 UC License PAK</b>	\$23,791.95	\$5,292.50	\$29,084.45	\$5,941.23
CON-SNT-3925ECST	SMARTNET 8X5XNBD 3925E VoiceBun w/PVDM3-64FL-CME-SRST-25				
PVDM3-64U256	PVDM3 64-channel to 256-channel factory upgrade				
FL-SRST	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license				
700012909	1GB to 2GB DRAM Upgrade (1GB+1GB) for Cisco 3925/3945 ISR				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
PWR-3900-AC	Cisco 3925/3945 AC Power Supply				
PWR-3900-AC/2	Cisco 3925/3945 AC Power Supply (Secondary PS)				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
C3900-SPE200/K9	Cisco Services Performance Engine 200 for Cisco 3925E				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
SL-39-IPB-K9	IP Base License for Cisco 3925/3945				
3900-FANASSY	Cisco 3925/3945 Fan Assembly (Bezel included)				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
SL-39-UC-K9	Unified Communication License for Cisco 3900 Series				
S39EUK9-15104M	Cisco 3925-3945 SPE IOS UNIVERSAL				
VVIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
VIC2-4FXO	Four-port Voice Interface Card - FXO (Universal)				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>Survivability Managed Service Hardware Options</b>					
<b>Enterprise Site – 1500 Users</b>					
<b>C3945E-CME-SRST/K9</b>	<b>3945E UC Bundle w/ PVDM3-64 FL-CME-SRST-25 UC License PAK</b>	\$26,022.57	\$6,478.75	\$32,501.50	\$6,647.54
CON-SNT-3945ECST	SMARTNET 8X5XNBD 3945E VoiceBun w/PVDM3-64FL-CME-SRST-25				
PWR-3900-AC	Cisco 3925/3945 AC Power Supply				
PWR-3900-AC/2	Cisco 3925/3945 AC Power Supply (Secondary PS)				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
700012909	Cisco Services Performance Engine 250 for Cisco 3945E ISR				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
SL-39-IPB-K9	IP Base License for Cisco 3925/3945				
SL-39-UC-K9	Unified Communication License for Cisco 3900 Series				
3900-FANASSY	Cisco 3925/3945 Fan Assembly (Bezel included)				
S39EUK9-15104M	Cisco 3925-3945 SPE IOS UNIVERSAL				
VVIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				
PVDM3-64U256	PVDM3 64-channel to 256-channel factory upgrade				
FL-SRST	Cisco Survivable Remote Site Telephony License				
FL-CME-SRST-100	Cisco Communication Manager or SRST- 100 seat license				
FL-CME-SRST-25	Communication Manager Express or SRST - 25 seat license				
MEM-3900-1GU2GB	1GB to 2GB DRAM Upgrade (1GB+1GB) for Cisco 3925/3945 ISR				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>Survivability Managed Service Hardware Options</b>					
<b>Enterprise Plus Site - 1501 Users</b>					
<b>CISCO3925E-V/K9</b>	<b>Cisco 3925E UC Bundle PVD3-64 UC License PAK</b>	\$11,339.25	\$5,292.50	\$16,631.75	\$3,430.76
CON-SNT-3925EV	SMARTNET 8X5XNBD Cisco 3925E Voice BunPVD3-64UC Lic Pk				
PVD3-64U256	PVD3 64-channel to 256-channel factory upgrade				
MEM-3900-1GU2GB	1GB to 2GB DRAM Upgrade (1GB+1GB) for Cisco 3925/3945 ISR				
MEM-CF-256U4GB	256MB to 4GB Compact Flash Upgrade for Cisco 190029003900				
PWR-3900-AC	Cisco 3925/3945 AC Power Supply				
700012909	Cisco 3925/3945 AC Power Supply (Secondary PS)				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
C3900-SPE200/K9	Cisco Services Performance Engine 200 for Cisco 3925E				
SL-39-IPB-K9	IP Base License for Cisco 3925/3945				
SL-39-UC-K9	Unified Communication License for Cisco 3900 Series				
3900-FANASSY	Cisco 3925/3945 Fan Assembly (Bezel included)				
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash				
S39EUK9-15104M	Cisco 3925-3945 SPE IOS UNIVERSAL				
VVIC3-2MFT-T1/E1	2-Port 3rd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1				

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>Survivability Managed Service Hardware Options</b>					
<b>UCUCS-EZ-C220M3S</b>					
<b>UCUCS-EZ-C220M3S</b>	UCS C220 M3 SFF dual-4-core/3.3 GHz 64 GB RAM 8x300 GB 15K	\$8,422.83	\$959.95	\$9,382.78	\$1,905.68
CON-SNT-UC220M3S	SMARTNET 8X5XNBD UCS C220 M3 Server				
CAB-9K12A-NA	Power Cord 125VAC 13A NEMA 5-15 Plug North America				
UCS-CPU-E5-2643	3.30 GHz E5-2643/130W 4C/10MB Cache/DDR3 1600MHz				
UCS-HDD300GI2F105	300GB 6Gb SAS 15K RPM SFF HDD/hot plug/drive sled mounted				
UCS-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v				
700012909	MegaRAID 9266CV-8i w/TFM + Super Cap				
UCSC-HS-C220M3	Heat Sink for UCS C220 M3 Rack Server				
UCSC-PCIE-IRJ45	Intel i350 Quad Port 1Gb Adapter				
UCSC-PSU-650W	650W power supply for C-series rack servers				
UCSC-SD-16G-C220	16GB SD Card Module for C220 servers				
UCSC-RAIL1	Rail Kit for C220 C22 C24 rack servers				
<b>Acme Encryption Cards</b>					
<b>NN-N-G4E-R</b>	NIU with (4) 1000 Mbps Ethernet fiber/copper ports w/Enhanced	\$63,000.00		\$63,000.00	\$13,626.90
<b>NN-FUP-SSM2-R</b>	Secure services module - high speed (one per system max.), Field Upgrade	\$9,800.00		\$9,800.00	\$2,119.74
<b>NN-O-GEIC-CT-HA</b>	1000BaseT copper transceiver (one per port)	\$1,200.00		\$1,200.00	\$259.56
<b>B58121</b>	Oracle Premier Support for Systems -3 Years	\$51,840.00		\$51,840.00	\$11,212.99
<b>Accesaphones</b>					
<b>ARI-TEN-L-030</b>	(1) AR Large (Registration)	\$49,450.00		\$49,450.00	\$10,696.04
<b>ARU-TEN-L-030</b>	(1) AR Large (Support)	\$5,495.00		\$5,495.00	\$1,188.57
<b>TRAINING</b>	(1) Full Day Remote Train the Trainer	\$1,660.00		\$1,660.00	\$359.06

Product	Product Description	Purchase Price	5 Year Smartnet Coverage Price	Total Purchase Price	FMV Annual Lease Payment (Hardware plus Smartnet)
<b>Miscellaneous Items</b>					
<b>VG224</b>					
<b>VG224</b>	24 Port Voice over IP analog phone gateway	\$2,104.05	\$2,284.90	<b>\$4,388.95</b>	<b>\$918.40</b>
CON-SNTE-VG224	SMARTNET 8X5X4 24 Port Voice over I				
CAB-AC	AC Power Cord (North America) C13 NEMA 5-15P 2.1m				
SVGVG-12424T	Cisco VG200 Series IP SUBSET/VOICE				
MEM-224-1X128D-U	128MB DRAM Memory for VG224 (Factory Upgrade)				
MEM-224-1X64F-U	64MB Flash Memory for VG224 (Factory Upgrade)				
700012909	Avaya Communications 24 patch panel	\$249.00			<b>\$46.28</b>
<b>ATA 187</b>					
<b>ATA187-I1-A</b>	Cisco ATA 187 with configurable impedance	\$117.00			<b>\$21.74</b>
<b>Network Cables</b>					
31341	Blue Ethernet Cat6 Ethernet Cable 5'	\$1.55			<b>\$0.34</b>
27142	Blue Ethernet Cat6 Ethernet Cable 7'	\$1.93			<b>\$0.42</b>
27144	Blue Ethernet Cat6 Ethernet Cable 14'	\$3.25			<b>\$0.70</b>
22015	Blue Ethernet Cat6 Ethernet Cable 15'	\$3.33			<b>\$0.72</b>
03979	Blue Ethernet Cat6 Ethernet Cable 20'	\$4.45			<b>\$0.96</b>
33165	Fiber Patch cable LC/ST 3 Meters duplex Orange 62.5/125	\$8.40			<b>\$1.82</b>
33174	Fiber Patch cable LC/LC 3 Meters duplex Orange 62.5/125	\$8.83			<b>\$1.91</b>